

The Graduate Certificate in International Commerce

Entirely Online and In Class



School of Management

New Jersey Institute of Technology

WHY PURSUE A GRADUATE CERTIFICATE IN INTERNATIONAL COMMERCE?

International Commerce offers an exciting, highly stimulating set of opportunities. Today, companies with large customer bases rely on international trade for socio-economic and political well-being. Therefore, the study of International Business is a critical stepping stone to business leadership. While business leaders could once use U.S.-based business approaches as a comfortable way to operate in other nations, the situation is now radically changed. There are many non-U.S.-based models and methods that managers need to learn in order to succeed in the global marketplace.

WHY STUDY INTERNATIONAL COMMERCE AT NJIT?

The NJIT School of Management offers an excellent business education and the Princeton Review ranked it among the "Best 282 Business Schools." The school has been recognized among the select number of business schools accredited by AACSB International, the top national accreditation body for management education. The NJIT School of Management has a dedicated, engaged, multicultural faculty with extensive contacts in the international business community.

WHAT WILL I LEARN?

The Graduate Certificate in International Commerce is designed to improve understanding of and preparation for international business activities. The objectives of the program are to:

- Understand and appreciate the diversity and complexity of international business issues stemming from cultural, political, social, legal, and economic differences across national boundaries
- Learn how international processes are built
- Think of new ways of managing international business
- Gain an in-depth knowledge of emerging international business opportunities
- Gain a broad appreciation of foreign cultures and business practices through engaging in international projects

WHAT COURSES ARE OFFERED?

Required: Core Courses

HRM 601 Organizational Behavior*
MRKT 620 Competing in Global Markets*

Select two (2) from:

FIN 627 International Finance*
MGMT 636 International Project Management
ACCT 660 International Accounting*

Complete course descriptions can be found in the NJIT Online Catalog at <http://catalog.njit.edu/graduate>.

*Now or shortly available online.

Courses are subject to change.

√ Take care to select courses in proper order. Check course descriptions, because they state if one course must be taken before (i.e.; is a prerequisite to) another.

WHERE ARE THE CLASSES OFFERED?

The full credential can be studied **online** and at NJIT's Newark campus. Customized NJIT degrees and academic certificates can be brought on-site to your company or customized and conducted at a location convenient to a consortium of companies.

WHAT IS THE TUITION FOR GRADUATE COURSES?

Use the tuition calculator to see full costs, and the fuel saving calculator to figure how much gas money is saved by studying **online**.

Visit: <http://adultlearner.njit.edu/admissions/financialaid>.

Studying ONLINE, but live out-of-state? Benefit from the new **online tuition rate** just for you, visit: <http://online.njit.edu>.

IS FINANCIAL AID AVAILABLE?

There may be sources of financial aid or tax credits available: <http://adultlearner.njit.edu/admissions/financialaid/index.php>

CAN THE GRADUATE CERTIFICATE BE APPLIED TO AN ADVANCED DEGREE?

Courses in the Graduate Certificate program in International Commerce can be wholly applied to NJIT's MS in International Business or MS in Management.

HOW DOES THE GRADUATE CERTIFICATE PROGRAM WORK?

In any given year, NJIT offers a new slate of Graduate Certificates, each in a specific area which is in a fast growing and employable profession. Each stand-alone credential is a milestone in its own right and can be a 12-credit springboard to a matching Masters Degree program at NJIT or elsewhere. The credential can be completed in as little as one academic year of part-time study. Many can be studied online, in whole or partially. The straightforward and rapid admissions process requires possession of an undergraduate degree with a satisfactory grade point average. A GRE or GMAT score is not a pre-requisite. Depending on the program, courses can be taken online, on campus, or at NJIT extension sites around New Jersey. For a complete list of available Graduate Certificates, please visit: <http://www.njit.edu/gradcert>.

BRINGING A GRADUATE CERTIFICATE TO YOUR COMPANY

Arrangements can be made to bring a Graduate Certificate or Master's program on-site to your company. A customized Graduate Certificate can also be offered to match your company's area of technological and managerial specialty. For more information about Company Collaborative Graduate Certificates or enrollment in any of our Graduate Certificates, please contact the Division of Continuing Professional Education.

FOR FURTHER INFORMATION:

Division of Continuing Professional Education
1-800-624-9850 (Toll Free)
1-973-596-3060 (New Jersey)
Email: cpe@njit.edu

ON THE WEB:

<http://www.njit.edu/gradcert> / <http://cpe.njit.edu/mobi>

APPLY ONLINE:

<http://adultlearner.njit.edu/admissions>